

# case study | Jewers Grain

Interview with Matthew Jewers, Managing Director



“We have doubled in size in the last 3 years since Clive has been with us”



## What do Jewers Grain do?

We are a leading provider of grain processing storage and trading services. Our advanced facility enables our customers to maximise the value of their combinable crops and we supply high quality grain to a fast growing range of specialist end users. Our clients benefit from our skills, bespoke solutions and from our close working relationships. We are especially interested in exploring ways we can combine our expertise to create market innovation and develop new opportunities.

## What prompted you to take on an FD Centre finance director?

We were prompted to take on an FD because we needed to sharpen our financial analysis in order to grow and meet our ambitious plans for the future.

## Why did you specifically choose The FD Centre?

We chose The FD Centre because we were impressed with their vision and understanding of our business.

## What benefits did you see in taking on a part-time FD over a full time resource?

We specifically went for a part-time FD because we wanted to use our resources to fund the growth of our business and not employ a full-time FD. ▶



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There's a reason we're the Number 1 provider of part-time FDs





### Which areas were you most looking for support within your finance function?

When we decided to employ a part-time FD we specifically wanted them to identify our margins within specific areas so we could better target our growth.

### What was it specifically that was attractive about Clive's skillset?

When we interviewed our FD we were very impressed with their experience in different areas of business. That was the reason we employed them.

### How has having an FD Centre FD specifically benefitted your business?

Having an FD has enabled us to double our business in the last 3 years and this wouldn't have been possible within the time frame without them.

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### How has having an FD Centre FD effected your confidence in the future of the business?

Having the FD in place strengthens my belief in the growth of the business.

### How has having an FD Centre FD on your team benefitted you personally in terms of your role as MD?

I've personally benefited from having an FD because, as an owner/manager it can be quite a lonely business. My FD acts as an unofficial board member for me, giving me sound, impartial advice.

*What would you say to businesses thinking of taking on a part time FD?*

I would heartily recommend taking on a part-time FD. I would say that businesses ought to be specific about what they want, obviously choose the right individual and it will definitely benefit your business in the long run.

